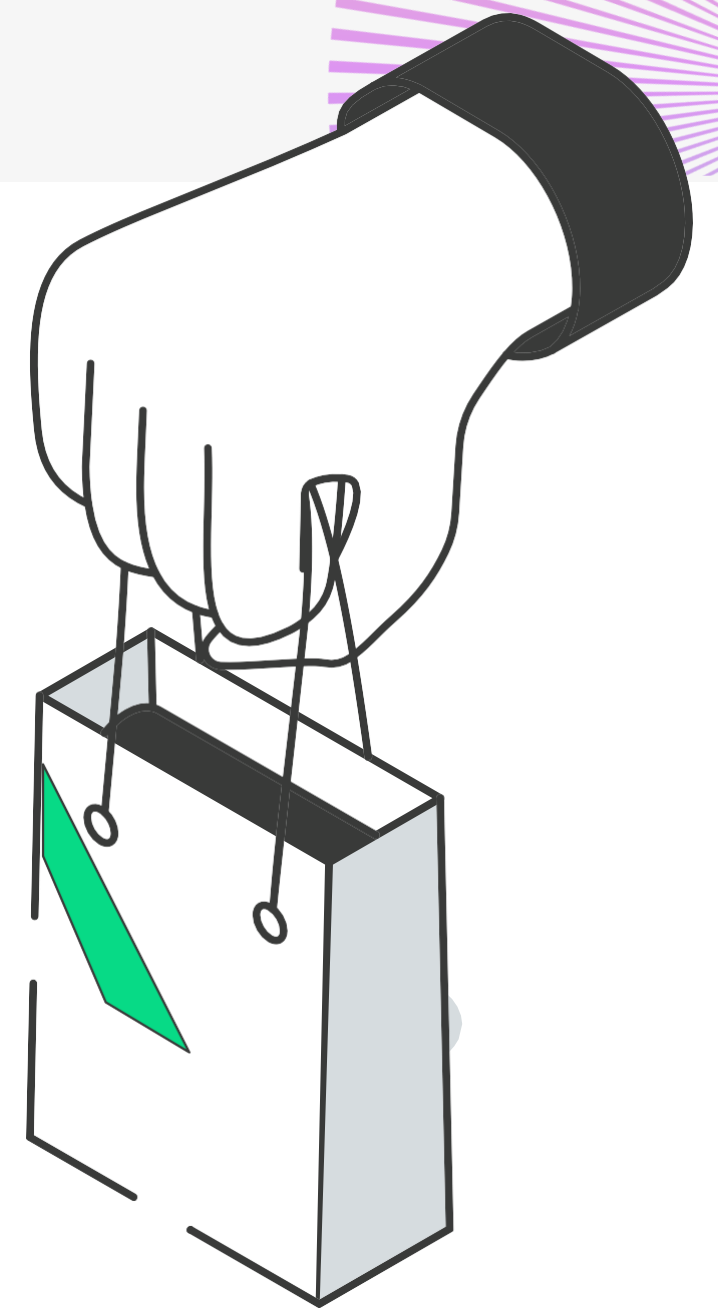


By partnering with **Varis**, your organization can offer its customers access to the industry-leading Varis purchasing platform at no cost.

Your customers can consolidate all of their suppliers into the Varis platform along with all Varis pre-negotiated supplier contracts in an easy to use, one-stop shop that not only reduces the hassle of business purchasing, but can also save time and money.

Partner benefits:

- Unique offering differentiates your organization and provides an incentive for customer acquisition and retention.
- Varis provides business intelligence on user insights, trends and benchmarking to recognize and action opportunities that can benefit all customers.
- Varis provides all go-to-market assets needed to introduce Varis to customers.



Customer benefits:

- Customers pay \$0 for the Varis industry-leading purchasing platform, plus save money with access to pre-negotiated agreements covering dozens of categories and millions of skus.
- Increases productivity by allowing employees to find everything they need in an intuitive, one-stop purchasing platform that connects buyers with trusted suppliers.
- Improve visibility and control by digitizing and automating manual paper-based processes, increasing procurement and finance efficiency.
- Easily integrates into leading ERP systems.
- Up and running in weeks with limited IT involvement and no user training needed.

